

## New capabilities when moving from QuickBooks to Sage 100 Contractor

The features comparison chart below provides detail surrounding the additional capabilities provided to our customers who have made the switch to Sage 100 Contractor (formerly Sage Master Builder). From this single software solution, you can control every aspect of your business: accounting, estimating, scheduling, project management, service management, and more. As a result, Sage 100 Contractor provides the visibility to improve how your business is performing on each job—and the integration you need to eliminate inefficiencies and minimize errors. For more information on how Sage 100 Contractor delivers real visibility and real results, visit: [NA.Sage.com/Sage-100-Contractor](http://NA.Sage.com/Sage-100-Contractor).

	Sage 100 Contractor	QuickBooks Enterprise	QuickBooks Premier Contractor Edition	QuickBooks Online	
PRODUCTION	<b>Budgets and Estimates</b>				
	Create budgets (estimates)	✓	✓	✓	limited
	Ability to copy budget from Excel directly into program	✓	no	no	no
	Include budgeted hours in estimate	✓	no	no	no
	RFIs, RFPs, submittals, transmittals, drawings tracking	✓	no	no	no
	<b>Subcontracts</b>				
	Create individual documents for subcontractor signature	✓	limited	limited	no
	<b>Change Orders</b>				
	Create individual documents for customer signature	✓	✓	✓	no
	Ability to enter negative change orders (reductions)	✓	no	no	no
	Ability to track updated budget, seeing original budget plus change orders	✓	no	no	no
	Reference subcontracts in change orders to update subcontract balances	✓	no	no	no
	Track change order status	✓	no	no	no
	View change orders by status, open, approved, disputed	✓	no	no	no
	<b>Purchase Orders</b>				
	Purchase order audit report	✓	limited	limited	no
	Multiple purchase order types and variance tracking	✓	no	no	no
	<b>Project Management</b>				
	Provide access to documents and projects through mobile devices	✓	third party	third party	third party
	Field Management	✓	third party	third party	third party
	View daily field reports, punch lists, correspondence, and task lists	✓	no	no	no
	Access to key project reports on mobile devices	✓	third party	third party	third party
	Ability to collect and approve employee time worked in the field on mobile devices	✓	third party	third party	third party
	Provide the entire project team the ability to share and access project documents, drawings, and photos online	✓	third party	third party	third party

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PRODUCTION	<b>Scheduling</b>				
	Gantt chart—CPM tracking and on-screen editing	✓	no	no	no
	Project notices and conflicting resource reports	✓	no	no	no
	Auto generate Gantt chart schedule tasks from takeoff	✓	no	no	no
	Track original to actual schedule	✓	no	no	no
	<b>Service Management</b>				
	Schedule and dispatch technicians and track status of work orders	✓	third party	third party	third party
	Email dispatch to technicians	✓	third party	third party	third party
	Send and update service work orders with field technicians using mobile devices	✓	third party	third party	third party
	Track serialized equipment installed at client sites	✓	no	no	no
	Track maintenance on client equipment	✓	no	no	no
	Create, manage and view dispatch board	✓	no	no	no
Multi vendor part pricing for work order quotes	✓	no	no	no	

		Sage 100 Contractor	QuickBooks Enterprise	QuickBooks Premier Contractor Edition	QuickBooks Online
ACCOUNTING	<b>General</b>				
	Post job costs to P&L as COGS or Balance Sheet as WIP	✓	no	no	no
	Track multiple jobs on balance sheet and/or P&L	yes	no	no	no
	Audit trail, cannot delete transactions	✓	limited	limited	no
	Default routine screen entry with presets	✓	no	no	no
	Consolidated financials for multiple data files	✓	✓	no	no
	Ability to determine posting month other than date	✓	no	no	no
	Track fixed assets	✓	✓	no	no
	Ensure that the job cost will balance to the general ledger direct expense (COGS)	✓	no	no	no
	Download or import your bank transactions	✓	✓	✓	✓
	<b>Accounts Receivable</b>				
	T&M*: Show or hide markup, profit, overhead, or combination on T&M invoice	✓	no	no	no
	T&M*: Ability to review and make modifications to T&M invoices prior to posting,	✓	no	no	no
	T&M*: Ability to void T&M invoices and automatically reset all transactions to unbilled	✓	no	no	no
	AIA simulated form or print to form and ability to review before posting	✓	no	no	no
	Loan draw and unitary billing	✓	no	no	no
	Ability to run Prime Contract Audit to track invoices against revised contract amount	✓	no	no	no
Ability to track retention and auto calculate	✓	no	no	no	

		Sage 100 Contractor	QuickBooks Enterprise	QuickBooks Premier Contractor Edition	QuickBooks Online
ACCOUNTING	<b>Accounts Payable</b>				
	Auto billing from both subcontracts or POs	✓	limited	limited	limited
	Warning if posting to nonbudgeted expense or expense that is over budget amount	✓	no	no	no
	Track unlimited vendor renewing documents, W/C, insurance, contracts, training	✓	limited	limited	no
	Automating warning when entering Subcontract, A/P Invoice or paying vendor with expired certificate	✓	limited	limited	no
	Auto generate letter to remind vendors of insurance expiration	✓	no	no	no
	Sort pay bills window by job, include/exclude retention	✓	no	no	no
	Auto deduct from vendor's payments the vendor's workers' compensation expense	✓	no	no	no
	Auto calculate and track retention	✓	no	no	no
	Print lien waivers as part of AP check run	✓	no	no	no
	Queue AP payments for review	✓	no	no	no
	<b>Payroll</b>				
	Automatic fully burdened payroll costs	✓	no	no	no
	Ability to post payroll taxes to multiple accounts	✓	no	no	no
	Certified and union reporting by job	✓	third party	third party	third party
	Automate union classification or pay scale by job	✓	no	no	no
	Accrue Sick Leave on Davis Bacon jobs	✓	no	no	no
	Track workers' compensation code job task performed	✓	limited	limited	no
	Equipment tracking with payroll	✓	no	no	no
	Labor reports reflecting budget vs. actual hours and budget vs. actual costs	✓	no	no	no
	Multi state payroll in one paycheck	✓	no	no	no
	Easily collect and deliver employee time from the field to the office from mobile devices	✓	third party	third party	third party
	Ability to enter negative hours in payroll to correct prior paychecks	✓	no	no	no
	<b>Equipment tracking</b>				
	Track costs, revenue, repair, and maintenance history	✓	limited	limited	limited
	Job cost owned equipment and track internal equipment revenue	✓	no	no	no
	Monitor equipment locations	✓	no	no	no
	<b>Inventory</b>				
	Handle multi vendor pricing on same part	✓	no	no	no
	Enforce minimum order quantity	✓	no	no	no
	Ability to update stored estimates with current inventory pricing	✓	no	no	no

	Sage 100 Contractor	QuickBooks Enterprise	QuickBooks Premier Contractor Edition	QuickBooks Online
ESTIMATING	Integrated into accounting and operational processes	✓	no	no
	Auto generate individual proposals orders, change orders, subcontracts, and more	✓	no	no
	Auto maintain parts and pricing from multiple vendors in a database	✓	no	no
	Handle multiple levels of detail, including parts, assemblies, costs codes, cost types, phases and bid items	✓	no	no

ANALYSIS & REPORTING	Personalized security settings ensure project managers can only have access to their assigned jobs	✓	no	no	no
	Cost to complete including unbilled subcontracts and POs	✓	limited	no	no
	Over- and underbilling reporting (filtered by job status)	✓	limited	no	no
	Cost to complete reporting showing actual versus estimated with variances	✓	no	no	no
	Actual vs. estimated hours, committed costs, units reports	✓	no	no	no
	Profitability reports by cost code, cost type, phases, and divisions	✓	no	no	no
	Bonding reporting	✓	no	no	no
	Original contract plus changes detail report	✓	no	no	no
	Workers' compensation audit reports	✓	no	no	no
	Over budget detail reports on projects including committed costs	✓	no	no	no
	Personalized "Project Work Center"—with menus organized for specific jobs	✓	no	no	no
	Project Hot List— project items needing immediate action	✓	no	no	no
	Scheduled report generation with delivery by email, print, or fax	✓	limited	limited	no
	Access project reports from mobile devices	✓	no	no	no
Report writer allowing custom calculations	✓	limited	no	no	

GENERAL	Maximum number of simultaneous users	unlimited	up to 30	up to 5	up to 5 plus CPA
	Database size management and archival purging	yes	limited	limited	limited
	Work in two company files at the same time	✓	✓	no	no